PUBLIC NOTICE

NOTICE IS HEREBY GIVEN TO THE MEMBERS OF THE SUPERIOR TOWN COUNCIL AND TO THE GENERAL PUBLIC THAT A WORK SESSION, OPEN TO THE PUBLIC, WILL BE HELD ON:

THURSDAY
FEBRUARY 16, 2012
6:00 P.M.
AT

SUPERIOR SENIOR CENTER
360 W. MAIN STREET
SUPERIOR, ARIZONA 85173

On the Agenda will be consideration of Executive Session pursuant to A.R.S. §38-431.03 (A-1, A-3 & A-4).

Agendas for the Public and Executive Session will be posted and available to the public at least twenty-four (24) hours prior to the meeting. Agendas are available at the Superior Town Hall, 199 N. Lobb in Superior during regular business hours.

Notice of Public Meetings
Town of Superior
Work Session
Thursday – February 16, 2012 - 6:00 P. M.
Superior Senior Center
360 W. Main Street, Superior, AZ 85173

A: **CALL TO ORDER:**

B: **SALUTE TO THE FLAG:**

C: **OPENING PRAYER:**

D: **ROLL CALL:**

E: **DISCUSSION:**

1. 2010-2011AmbulanceReport and Revenue/Expense Analysis

F: **ADJOURNMENT:**

CERTIFICATE OF POSTING
PLACES POSTED: Superior Town Hall: 199 N. Lobb Ave.; Superior Senior Center: 360 W. Main St.; Post Office: 25 N. High School Ave.
MEETING DATE: February 16, 2012 POSTED: February 15, 2012

POSTED BY: Rita M. Wentzel
Rita M. Wentzel, Interim Town Clerk / Time

NOTICE TO PERSONS WITH DISABILITIES
Reasonable efforts will be made to assist and accommodate physically disabled persons desiring to attend the meeting. Please call the Town Hall Office at 520-689-5752 in advance so that arrangements may be conveniently made.

EQUAL OPPORTUNITY NOTICE
Town of Superior is an Equal Opportunity Employer and will not discriminate against employees or applicants for employment or services in an unlawful manner.

AMBULANCE REVENUE AND COST REPORT

FIRE DISTRICT and SMALL RURAL COMPANY

AMBULANCE SERVICE ENTITY: Town of Superior EMS

FOR THE PERIOD **FROM:** July 1, 2010 **TO:** June 30, 2011

STATISTICAL SUPPORT DATA

Line No.	DESCRIPTION	(1) SUBSCRIPTION SERVICE TRANSPORTS	*(2) TRANSPORTS UNDER CONTRACT	(3) TRANSPORTS NOT UNDER CONTRACT	(4) TOTALS
1	Number of ALS Billable Transports:		149	89	238
2	Number of BLS Billable Transports:		43	15	58
3	Number of Loaded Billable Miles:				10,591
4	Waiting Time (Hr. & Min.):				
5	Canceled (Non-Billable) Runs:				

AMBULANCE SERVICE ROUTINE OPERATING REVENUE

6	ALS Base Rate Revenue		$ 288,218
7	BLS Base Rate Revenue		70,238
8	Mileage Charge Revenue		162,471
9	Waiting Charge Revenue		
10	Medical Supplies Charge Revenue		
11	Nurses Charge Revenue		
12	Standby Charge Revenue (Attach Schedule)		
13	TOTAL AMBULANCE SERVICE ROUTINE OPERATING REVENUE	(Post to Page 3, Line 1)	$ 520,927

SALARY AND WAGE EXPENSE DETAIL

	GROSS WAGES:			** No. of FTE's
14	Management		$	-
15	Paramedics and IEMTs		$ 139,248	4.0
16	Emergency Medical Technician (EMT)		$ 93,971	2.0
17	Other Personnel		$ 30,561	-
18	Payroll Taxes and Fringe Benefits - All Personnel		$ 76,253	
19	Total Wages, Taxes & Benefits	(Sum Lines 14 through 18; Post to Page 3, Line 10)	$ 340,033	6

* This column reports only those runs where a contracted discount rate was applied.

** Full-time equivalents (F.T.E.) is the sum of all hours for which employees wages were paid during the year divided by 2080.

AMBULANCE REVENUE AND COST REPORT

FIRE DISTRICT and SMALL RURAL COMPANY

AMBULANCE SERVICE ENTITY: Town of Sueprior

FOR THE PERIOD **FROM:** July 1, 2010 **TO:** June 30, 2011

SCHEDULE OF REVENUES AND EXPENSES

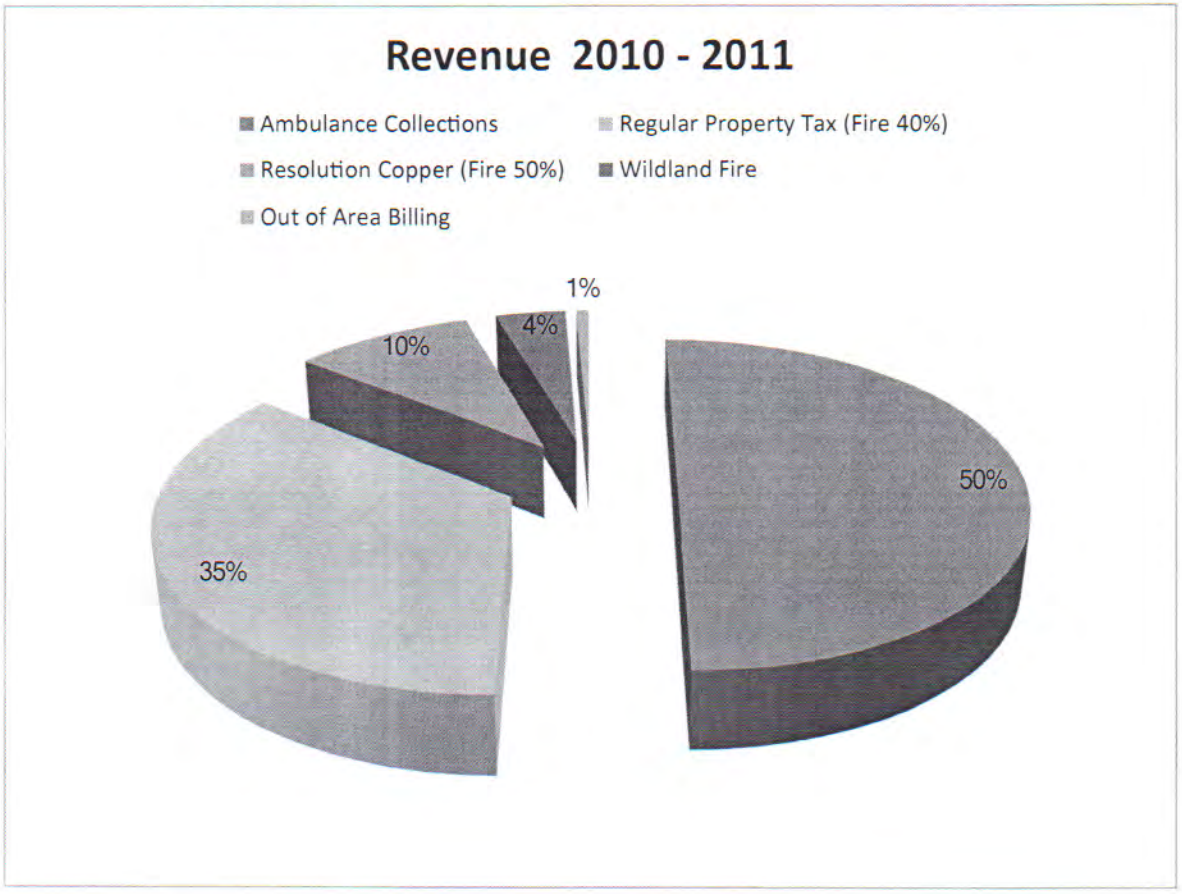
Line No.	DESCRIPTION		
	Operating Revenues:		
1	Total Ambulance Service Operating Revenue	(From: Page 2, Line 13)	$ 520,927
	Settlement Amounts:		
2	AHCCCS		62,383
3	Medicare		147,272
4	Subscription Service		
5	Contractual		
6	Other		
7	Total	(Sum of Lines 2 through 6)	209,656
8	Total Operating Revenue	(Line 1 minus Line 7)	$ 311,271
	Operating Expenses:		
9	Bad Debt		$ 32,566
10	Total Salaries, Wages, and Employee-Related Expenses	(From: Page 2, Line 19)	340,033
11	Professional Services		15,456
12	Travel and Entertainment		
13	Other General Administrative		31,703
14	Depreciation		
15	Rent / Leasing		
16	Building / Station		
17	Vehicle Expense		11,737
18	Other Operating Expense		12,372
19	Cost of Medical Supplies Charged to Patients		
20	Interest		
21	Subscription Service Sales Expense		
22	Total Operating Expense	(Sum of Lines 9 through 21)	443,867
23	Total Operating Income or (Loss)	(Line 8 minus Line 22)	$ (132,596)
24	Subscription Contract Sales		
25	Other Operating Revenue		
26	Local Supportive Funding		
27	Other Non-Operating Income (Attach Schedule)		
28	Other Non-Operating Expense (Attach Schedule)		
29	NET INCOME or (LOSS) Before Income Taxes	(Sum of Lines 23 through 27, minus Line 28)	$ (132,596)
	Provision for Income Taxes:		
30	Federal Income Tax		
31	State Income Tax		
32	Total Income Tax	(Line 30, plus Line 31)	-
33	**Ambulance Service Net Income (Loss)**	(Line 29, minus Line 32)	(132,596)

Superior Fire Department

Revenue Analysis

2010-2011

Revenue Source	Revenue 2010 - 2011
Ambulance Collections	$254,894.18
Regular Property Tax (Fire 40%)	$181,142.22
Resolution Copper (Fire 50%)	$50,000.00
Wildland Fire	$19,690.95
Out of Area Billing	$3,588.75
Total	**$509,316.10**
Total Budget	**$509,274.95**
Surplus / Deficit	**$41.15**



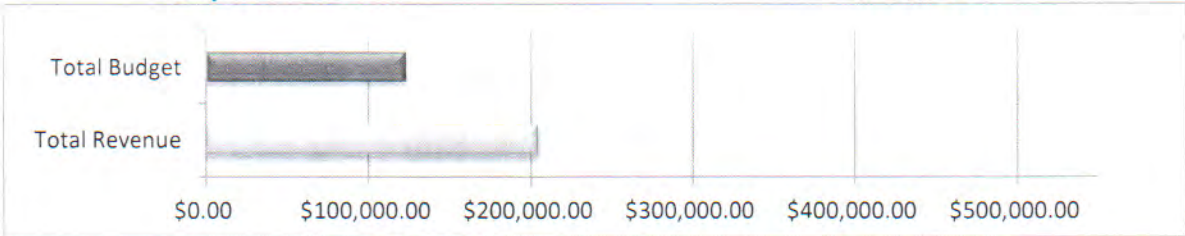
Ambulance A/R **$57,951.28**

Superior Fire Department

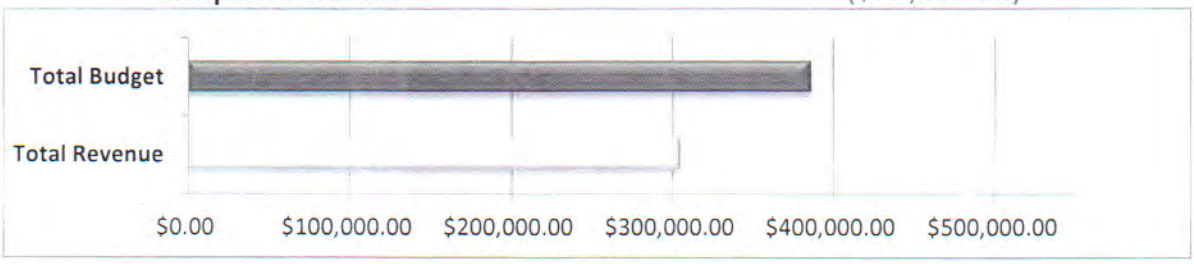
Revenue Analysis(Separate Funds)

2010-2011

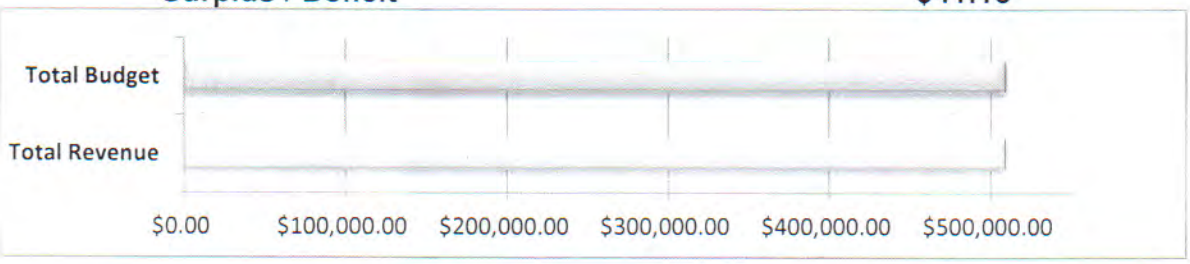
Fire	
Revenue Source	Revenue 2010 - 2011
Regular Property Tax (Fire 40%)	$181,142.22
Wildland Fire	$19,690.95
Out of Area Billing	$3,588.75
Total Revenue	**$204,421.92**
Total Budget	**$123,073.80**
Surplus / Deficit	**$81,348.12**



Ambulance	
Revenue Source	Revenue 2010 - 2011
Ambulance Collections	$254,894.18
Resolution Copper (Fire 50%)	$50,000.00
Total Revenue	**$304,894.18**
Total Budget	**$386,201.16**
Surplus / Deficit	($81,306.98)



Combined Revenue and Expenses	
Total Revenue	**$509,316.10**
Total Budget	**$509,274.95**
Surplus / Deficit	**$41.15**

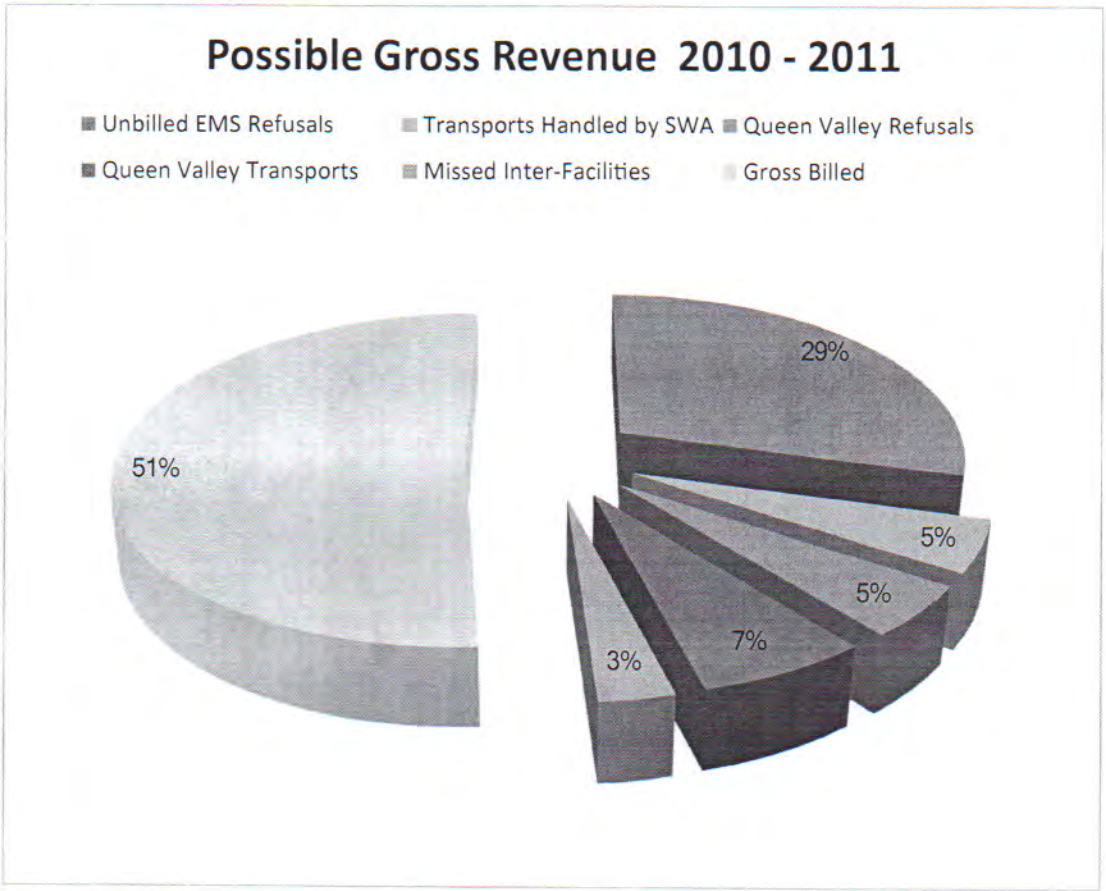


Superior Fire Department

Untapped Revenue Sources

2010-2011

Revenue Source	Number	Rate	Gross Billables
Unbilled EMS Refusals	235	$1,263.07	$296,821.45
Transports Handled by SWA	30	$1,696.83	$50,904.90
Queen Valley Refusals	40	$1,263.07	$50,522.80
Queen Valley Transports	46	$1,504.83	$69,222.18
Missed Inter-Facilities	17	$1,790.83	$30,444.11
Gross Unbilled			**$497,915.44**
Gross Billed	**307**	**$1,696.83**	**$520,927.00**
Possible Gross Billing			**$1,018,842.44**



Projected Billing
40%

Projected Increased Collections
$199,166.18

Superior Fire Department

Possible Expense To Increase Revenues

2010-2011

Revenue Source	Number	Rate	Gross Billables
Increased Maintenance for CON Expansion, fuel, medical supplies	46	$122.15	$5,618.90
Increased Maintenance for CON Expansion, fuel, medical supplies for refusals	40	$78.43	$3,137.20
Billing Inreased	$199,166.18	$0.07	$13,941.63
Third Member Standby	365	$199.50	$72,817.50
Fourth Member Standby	365	$66.50	$24,272.50
Increased Cost to Maximize Revenues			**$119,787.73**
Gross Increase Collected Revenue			**$199,166.18**
Surplus			**$79,378.44**